

Karlsruhe/Germany, 12/02/2015

Romaco announces purchase of Innojet Herbert Hüttlin

Final link in the pharmaceutical process chain

With its strategic acquisition of Innojet Herbert Hüttlin, the Romaco Group will be able to provide engineering solutions for the entire chain for manufacturing and packing pharmaceutical solids. The transaction was officially closed on 12.02.2015.

The sale of Innojet Herbert Hüttlin to the Romaco Group was formally concluded on 12.02.2015. The official contract of sale was signed by Dr. h.c. Herbert Hüttlin and Romaco on December 22, 2014. With effect from 12.02.2015 Innojet – until now an owner managed firm based in German Steinen – will become a wholly owned company of the Romaco Group under the new name Romaco Innojet GmbH. The Management responsibility of Romaco Innojet GmbH will be shared by Paulo Alexandre (CEO Romaco Group), Carsten Strenger (COO/CFO Romaco Group) and Dr. h.c. Herbert Hüttlin. Dr. h.c. Hüttlin will thus continue to support the Romaco Group in a managerial and advisory capacity.

Through its acquisition of Innojet Herbert Hüttlin, Romaco will become the only supplier of high-tech engineering solutions in the world with a product portfolio spanning the entire process chain for manufacturing and packing pharmaceutical solids. In future, Romaco will be in a position to offer integrated concepts for several key technologies: granulation, tableting, coating and primary, secondary and final packaging. “Thanks to the synergetic effects of our Romaco product lines – Innojet, Kilian, Noack, Siebler, Promatic and Macofar – we can serve our customers with innovative, all-in-one solutions for which there is presently no comparable alternative in the market”, emphasised Paulo Alexandre, CEO Romaco Group.

Innovation leader for granulation and coating

Innojet Herbert Hüttlin e.K. was established by Dr. h.c. Herbert Hüttlin in 1997 and currently employs fifty-five staff. In the 2014 fiscal year the company reported sales of approximately eight million euros. It is grounded in the tradition of Hüttlin Entwicklungs- und Verfahrenstechnik, which was set up by Dr. h.c. Hüttlin in 1971. Sound know-how in processing technologies and facility construction still shapes the firm’s technology strategy to this day. Innojet develops, designs and delivers solutions for granulating and coating solids in the pharmaceutical, food and chemical industries on the basis of an innovative product handling concept. Its portfolio includes numerous patented systems and functional components for processing tablets, pellets and powders. The combination of high process quality and low costs is a convincing argument for users all over the world.

Management statements regarding the acquisition of Romaco Innojet

“Innojet will be able to extend its international reach enormously as a result of its integration in Romaco’s worldwide network of sales partners and agents”, explained Dr. h.c. Herbert Hüttlin, founder and vendor of Innojet Herbert Hüttlin. “As an equal entity within the Romaco organisation, Innojet will be optimally placed to leverage the full, unique potential of its technologies.”

“Our stated objective is to help Innojet make the transition to the industrialisation phase

following several years in which products have been successfully developed and marketed”, commented Wolf-Dieter Baumann, Chairman of the Board of IPPT GmbH, the Romaco Group holding company. “The acquisition of Innojet will strengthen Romaco’s position as a single-source supplier of engineering concepts.”

“Innojet fits in perfectly with the Romaco Group’s new business model, which puts users’ specific business cases at the forefront as a starting point for totally customer focused solutions under the heading ‘Beyond Technology’ ”, added Paulo Alexandre, CEO of the Romaco Group.



The Romaco Innojet management: Carsten Strenger, Christian Ott, Paulo Alexandre, Dr. h.c. Herbert Hüttlin (f. l. t. r.)